

BUILD ON

Services Ready Roadmap

Version: February 18, 2010



www.microsoft.com/servicesready

Purpose of this Document

The intent of this document is to provide Microsoft partners with insight in to Microsoft's future plans to publish additional Offerings in the Services Ready program (www.microsoft.com/servicesready). This roadmap will be refreshed as new information becomes available.

Since Offerings originate based on needs of an internal Microsoft Services audience, this roadmap shifts as we learn more about what our customers are experiencing, what their needs are, and what kind of resources Microsoft Services consultants want from their Offerings. As such, the content of this roadmap for partners can *and will* change.

To help in interpretation of this roadmap, the Microsoft team has provide “probabilities” in this document – a rough indication of how likely it is that we will publish the Offering as indicated. Based on past experiences, we have found that we often remove Offerings if we see a lack of market demand, consolidate Offerings with common material, and add completely new Offerings as the market shifts. We humbly recommend that viewers of this document interpret this information as Microsoft Services' attempt to provide greater transparency and consistency in how we work with partners, but realize that information will change based on market conditions.

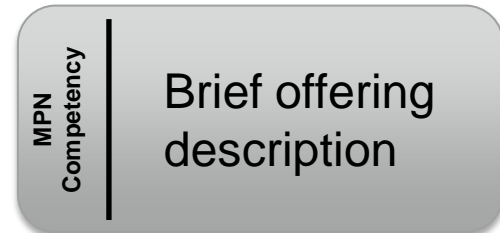
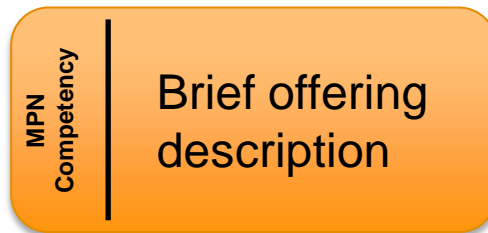
Color coding is as follows:

Green: New Offering

Orange: Released Offering

Grey: Update or addition to an released Offering

The Microsoft Partner Network competency to which the Offering maps is shown in the left-hand side of the box, while a brief description of the offering appears in the main area of the box.



Offering Graduation Roadmap

Nov 2009

**Desktop
Platform**

DOVO: Desktop
Optimization
using Windows
Vista and Office
2007

Search

ES: Enterprise
Search Decision
Accelerator/ Tech
Planner

**Unified
Comms**

UC Messaging:
Architecture and
Design for
Exchange 2007

May 2010

**Systems
Management**

CMO:
Configuration
Management
Optimization with
SCCM 2007

**Systems
Management**

SMO: Service
Management
Optimization with
SC Ops Mgr 2007

Virtualization

SVAM: Server
Virtualization with
Advanced
Management

Offering Roadmap – Core IO

Released

Desktop Platform	Desktop Optimization with Windows and Office	Systems Management	CMO: Configuration Management Optimization with SCCM 2007	Systems Management	SMO: Service Management Optimization with SC Ops Mgr 2007	Virtualization	SVAM: Update Server Virtualization with Advanced Management 2.0	Identity & Security	ADRMS: Data Protection using AD Rights Management Services
Systems Management	IT Enterprise Management: Configuration Management with SCCM 2007 R2	Systems Management	IT Enterprise Management: End to End Monitoring with SC Ops Mgr 2007 R2	Identity & Security	DIAD: Design and Implementation of Active Directory				

Jan-Mar 2010 FY10Q3 (In Production) Probability: 100%

Systems Management	Optimized Branch Infrastructure: Mgt., Virt, Security, Desktop
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Apr-Jun 2010 FY10Q4 (Planned) Probability: 80%

Desktop Platform	DOWO Update: Office 2010 Components	Virtualization	Client Virtualization: App-V, MED-V, VDI, and Terminal Services	Identity & Security	ACS: Audit Collection Services	Identity & Security	Enterprise Federated Identity using Act. Dir. Federated Services	Identity & Security	Enterprise Identity Management using Forefront Identity Manager 2010
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Offering Roadmap – Core IO

Jul-Sep 2010
FY11Q1
(Projected)
Probability: 60%

Identity &
Security

Seamless Access
using Direct
Access and
Forefront Unified
Access Gateway

Identity &
Security

Remote Access
using Forefront
Unified Access
Gateway

Identity &
Security

Secure Web
Access using
Forefront Threat
Management
Gateway

Identity &
Security

Forefront
Protection for
Exchange

Identity &
Security

Identity and
Access
Optimization:
Strong Auth using
Smart Cards

Offering Roadmap – BPIO

Released

Portals & Collaboration	EPC: Update Enterprise Portals & Collab Decision Accelerator/ Tech Planner	Search	ES: Enterprise Search Decision Accelerator/ Tech Planner	Unified Comms	UC Messaging: Architecture and Design for Exchange 2007	Unified Comms	UC IM Presence: Architecture and Design for IM/Pres/Conf with OCS 2007 R2	Unified Comms	UC Voice: Architecture and Design for UC Voice with OCS 2007 R2
Content Management	Enterprise Notes Migration								

Jan-Mar 2010
 FY10Q3
 (In Production)
 Probability: 100%

Unified Comms	Architecture and Design for Exchange 2010 including Blackberry Migration and Windows Mobile Deployment
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Apr-Jun 2010
 FY10Q4
 (Planned)
 Probability: 80%

Portals & Collaboration									
SharePoint 2010 Platform Services									
Portals & Collaboration	Portals	Portals & Collaboration	Social Computing	Content Management	Web Content Mgt.	Search	Enterprise Search – Envision & Plan	Business Intelligence	BI Reporting and Analysis

Unified Comms	UC Conferencing: Rich Conference with OCS 2007 R2
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Offering Roadmap – APO

Released

Data Platform | SQL: Upgrade / Migration Services for Microsoft SQL Server 2008

Jan-Mar 2010 FY10Q3 (In Production) Probability: 100%

Application Integration | Envision, Plan, Deploy and Optimize for BizTalk Server 2009

Application Integration | Plan, Build, Deploy for BizTalk ESB Tool Kit 2.0

Data Platform | Consolidation: Ops Mgr, Virtualization, Database

Apr-Jun 2010 FY10Q4 (Planned) Probability: 80%

Application Integration | Assessment and Roadmap for SOA & Decision Accelerator for Connected Sys

Application Integration | Advanced Application Blocks for Service Oriented Architecture

Application Integration | Service Oriented Architecture Infrastructure

Data Platform | Parallel Data Warehousing

Data Platform | Enterprise Data Warehousing

Web Development | Services for Rich User Experiences

Offering Roadmap – APO

Jul-Sep 2010
FY11Q1
(Projected)
Probability: 60%

Data Platform

Platform: Oracle
LOB Applications
Migration

Data Platform

SAP Re-platform
& New
Deployment

Business
Intelligence

Assessment and
Roadmap for
Business
Intelligence

App Lifecycle
Management

SharePoint 2010
Application
Development

Offering Roadmap – Industry

Released

CCF: Customer
Care Framework

NGSCC: Next
Generation Sales
and Customer
Care

Jan-Mar 2010
FY10Q3
(Planned)
Probability: 100%

ICC: Integrated
Call Center -
Decision
Accelerator

Apr-Jun 2010
FY10Q4
(Projected)
Probability: 60%

Citizen Service
Platform

ICC: Integrated
Call Center -
Implementation



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